



In Hanoi, one of Vietnam's leading banks selected Aurionpro's SmartLender LOS product suite to help overcome limitations in the management of its credit processes

Leading bank in Vietnam

Creating the foundation for all credit activities with Aurionpro's SmartLender

Challenge:

- Overcome system limitations in the management of credit processes
- Overcome system limitations in the credit approval process

Solution:

- Implementation of the SmartLender product suite
- Configuration of the Retail LOS, Corporate LOS, SME LOS, and Collateral and Limits Management System modules

Results:

- Increased efficiency of the loan processing
- Increased loan processing data quality
- Improved overall customer service operations

Aurionpro's SmartLender enhanced the lending practices of one of the leading banks in Vietnam that accounts for more than 20% of the Vietnamese banking system and has the second largest branch network in Vietnam, with more than 150 branches, over 1,000 sub-branches, and more than 1,500 ATMs in 62 provinces and cities.

This bank selected Aurionpro's SmartLender Loan Origination System (LOS) product suite to help overcome current limitations in the approval and management of their credit processes. Several products offered in the SmartLender suite have been implemented, including the Retail LOS, Corporate LOS, SME LOS, as well as the Collateral and Limits Management System (CLIMS) Document Management modules.

Deployment of these products has created a solid foundation for all of the bank's credit activities, contributing to increased efficiency and quality of loan processing, as well as improving overall customer service operations. Aurionpro was selected over several competitors based on the best-in-class functionality set offered by SmartLender as well as our proven ability to ensure successful implementation and adoption of Loan Origination Systems.